The Robertson Coach Institute™

Internal Coaching Program
Application Chart

What is the Coaching Application?	In what functional area does the coaching applciation exist?	Who is the decision-maker for that area?	What type of decision-makiing style does the Decision Maker have?	What is their Decision Making Style? Delagative, Consultative, Facilitative, Authorative	Are there any influencers?	If so, what is their level of support for coaching? Rating 1-5	What is your Action Plan to offer a coaching solution?	What will you do, by when?

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